

Rainbow PUSH Coalition Applauds Apple Tim Cook

Apple joined the growing list of companies that are releasing data on the race and gender make up of their workforce. This is another positive step forward for the industry, and a sign of the success of the Rainbow PUSH Coalition's public appeal to Apple and about 20 other technology companies to release their EEO-1 and workforce data. A new climate of change, hope and progress is now gripping Silicon Valley and the high tech industry.

Apple's data is relatively better than its counterparts, with 7% Blacks and 11% Latino in their workforce. They do not break down the numbers by tech and non-technical jobs, or by specific job classification.

Rainbow PUSH met with Apple's leadership team in April, and appealed to them to commit even greater focus to diversity and inclusion. We said at the time, "As one of Silicon Valley and the technology's industry's most visionary and progressive leaders, I challenge you to 'lean in and lean forward' and innovate with inclusion and diversity." Tim Cook and Apple are taking steps in the right direction.

Rev. Jackson said "I called Tim Cook's office this morning to personally commend him for stepping up to the plate to make the announcement. It shows his personal commitment and his leadership. I urge him to take further bold steps to make Apple better, and leverage his leadership to make the whole industry better.

Rainbow PUSH will be convening a public forum this fall to engage companies and communities to identify strategies and solutions to move the needle and truly "change the face of technology."

"Apple data release is another sign that barriers and walls continue to come down, and new bridges can now be built. As Apple and other companies are quick to note, there is much work to be done. At its best, technology can be a tremendously positive change agent for the world; at its worst, it can hold on to old patterns that exclude people of color and women from opportunity and advancement. Silicon Valley and the tech industry must transform itself to resemble the America it depends upon for talent and customers.

Silicon Valley must evolve and expand to look like America, and mirror American values and principles.

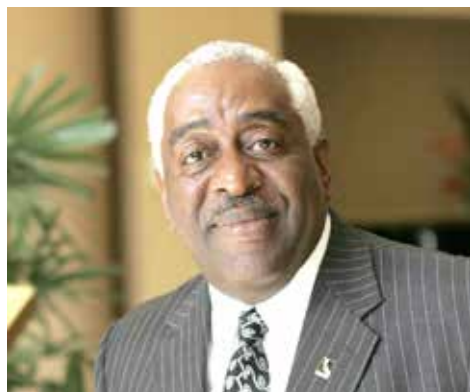
We must even the playing field and play by one set of rules. Let's close these gaps together. Let all of share in America's growth and opportunity.

Let's win together



Reverend Jesse L. Jackson, Sr.

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Aubry Stone, President & CEO, California Black Chamber of Commerce

Renewable Energy Isn't Working for African-Americans in California

By Aubry Stone

I'm very troubled by the obvious slight the renewable energy industry in particular the solar industry is giving African-Americans in Sacramento and around the state.

Like everyone else, the African-American community needs to be involved in the clean energy revolution. It only makes sense for African-Americans in our state to be at the forefront of this movement.

Sadly, we are not. Legislative policies currently under debate by regulators and the state legislature serve as a barrier to entry for African-Americans to take advantage of these clean energy sources - these policies must be changed.

Here's how the current system works.

The law right now provides that Washington and Sacramento subsidize rooftop solar installations for customers in the form of the Solar Investment Tax Credit. This credit allows homeowners

who install rooftop solar panels to receive a tax credit of up to 30 percent of the cost.

This is a great deal for homeowners desperate for some relief from high-energy costs. Unfortunately this is hardly how things work in our community.

Solar companies, like insurance companies are Red Lining our communities and shutting us out

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
703 Market St., Ste 1000, San Francisco, CA 94103

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PAID
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Community Outreach

U.S. DOT Employees Receive A+

Last week, U.S. Department of Transportation (DOT) Deputy Secretary, Victor Mendez, and DOT Office of Small and Disadvantaged Business Utilization (OSDBU) Director, Brandon Neal, met with Small Business Specialists from each DOT Operating Administration to give them extra credit for a job well done. The U.S. Small Business Administration (SBA) recently released their annual scorecard and DOT was one of only three other federal agencies to receive an “A+” rating for small business contracting efforts in Fiscal Year (FY) 2013. DOT Small Business Specialists played a key role in DOT’s high rating and are commended for their commitment to making sure Small Businesses are included in DOT’s contracting efforts.

The OSDBU Procurement Assistance Division is responsible for working closely with each of the DOT Operating Administrations’ Small Business Specialists to ensure adequate procurement opportunities are made available to including Small Businesses. This includes the development and maintenance of the DOT Procurement Forecast, a database of potential upcoming procurement opportunities. The forecast provides information on anticipated DOT procurements over the simplified acquisition threshold and can be searched by quarter, industry category, Operating Administration and key words. The complete list of Small



(Left to Right) DeVera Redmond, Manager, OSDBU Procurement Assistance Division – Gregory Cate, Deputy Senior Procurement Executive, Office of the Secretary – Frank Waltos, Small Business Specialist, Federal Highway Administration – Ross Jeffries, Head of Contracting, National Highway Transportation Safety Administration – Dana Hicks, Small Business Specialist, Federal Railroad Administration – Jackie Naranjo, Small Business Specialist, Pipeline and Hazardous Materials Safety Administration – Brandon Neal, Director, OSDBU – Robyn Jones, Small Business Specialist, Federal Transit Administration – Nathan Watters, Small Business Specialist, Federal Motor Carrier Safety Administration – Victor Mendez, Deputy Secretary, U.S. DOT

Business Specialists for each of DOT’s Operating Administrations can be found here.

The “A+” rating reflects the Department’s ongoing commitment to providing the small business community with the greatest access to federal contracting opportunities and ensuring that DOT’s procurement officers have the tools needed to connect

with these innovative small businesses. This is the fifth consecutive year DOT has received an “A” rating for its small business contracting achievements and the first time DOT has received an “A+” rating.

The annual SBA Small Business Contracting Scorecard is an assessment tool to (1) measure how

well federal agencies reach their small business and socio-economic prime contracting and subcontracting goals, (2) provide accurate and transparent contracting data, and (3) report agency-specific progress. The prime and subcontracting components include goals for small businesses, small busi-

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Mayor Lee Announces Funding for Small Site Acquisition Program to Protect Longtime San Francisco Tenants

New Program Creates Permanently Affordable Rental Units Through Acquisition & Rehabilitation of Existing Properties At-Risk of Speculation

Mayor Edwin M. Lee announced funding availability for acquisition and rehabilitation financing for the multi-family rental buildings of 5-25 units through the new Small Sites Program. This funding will help stabilize buildings that are occupied by low to moderate income tenants throughout San Francisco that are particularly susceptible to evictions and rising rents. An initial \$3 million is being made available with additional funding expected to be released during the program’s first year.

“Real estate speculation and rising rents have contributed to displacement of San Franciscans across our City,” said Mayor Lee. “We need to stabilize our neighborhoods that are vulnerable to gentrification and expand the safety net for San Franciscans at risk of eviction and displacement. This program is a part of our comprehensive plan to protect and stabilize our housing stock. With the purchase of already occupied units, we can preserve their affordability over the long-term. The Small Sites Program offers a way to create certainty for our longtime San Francisco families and rent-controlled households, ensuring they have a safe, affordable place to live well into the future.”

The Mayor’s Office of Housing and Community Development (MOHCD) issued a Notice of Funding Availability (NOFA) for acquisition and rehabilitation financing under the Small Sites Program. Properties supported by this revenue must be 100 percent rental residential buildings located in the City. Buildings at immediate risk for Ellis Act eviction or in the process of an Ellis Act eviction will be given priority.

The focus of the program is properties whose existing tenants are low-income, with an average building Area Median Income (AMI) of 80 per-



Edwin M. Lee., San Francisco Mayor

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Outstanding Entrepreneur

Mayor’s Advisory Board,

Outstanding Achievement as a Vendor/Supplier

COUNTY OF LOS ANGELES

Black Business Association,

Outstanding Entrepreneur

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USBC CERTIFICATION PROGRAM

DGS

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CPUC Clearing House

San Francisco Human Rights Commission

MEMBERSHIP

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The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

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ISSN 0892-5992

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California Sub-Bid Request Ads

Seeking DBE subcontractors and suppliers for
For Construction on State Highway in Los Angeles County in LA Canada Flintridge, Glendale and Pasadena from Dunsmore Avenue Undercrossing to North Los Robles Avenue Overcrossing
Contract No. 07-2881U4
Project Owner: CALTRANS

Project Location: Los Angeles County LA Canada Flintridge, Glendale, Pasadena
Bid Date: September 11, 2014

Trades: Asphalt, AC Dike, Bridge Deck Surface, Bridge Demolition, Building Masonry, Clear and Grub, Cold Plane AC, Concrete Barrier, Concrete Structure, Concrete Paving, Concrete Supply, Curb & Gutter, Construction Area Signs, Control Building, Drainage, Doors and Gates, Drill And Bond Dowel, Electrical, Erosion Control, Excavation, Expansion Joints, Fencing/Railing, Grind PCC, Guardrail, Joint Seal, Landscape & Irrigation, Materials Trucking, Metal Roofing, Minor Concrete, Miscellaneous Iron & Steel, Overhead Signs and Striping, Painting, PCC Supplies, Pipe Supply, Pre/Post Construction Surveys, Precast Concrete, Reinforcing Steel, Roadside Sign, Rock Slope Protection, Slope Paving, Street Sweeping.

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108
Phone: (619) 814-3705 • Fax: (619) 814-3770
Contact: **Arinda Cale** • E-mail: acale@pulice.com
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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS
AND SUPPLIERS FOR THE FOLLOWING PROJECT:

99W Bridge Replacement Project
County of Tehama, Department of Public Works #370861, Bid Date: August 27, 2014 at 3:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (5% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Construction Staking, Construction Area Signs, Traffic Control, Barricades, Portable Changeable Message Sign, SWPPP, Temporary Erosion Control, Sweeping, Temporary Fence, Remove Fence, Remove Guardrail, Cold Plane Asphalt, Concrete Pavement, Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation, Structure Backfill, Planting, Hydroseed, Finishing Roadway, Class 2 Aggregate Base, Place Hot Mix Asphalt Dike, Tack Coat, Furnish Piling, Drive Pile, Steel Sheet Piling, Prestressing Cast-In-Place Concrete, Structural Concrete, Joint Seal Assembly, Rebar, Access Control Gate, Welded Steel Pipe Casing, Rock Slope Protection, Minor Concrete, Fence, Object Marker, Guard Rail, Transition Railing, Tubular Bicycle Railing, Concrete Barrier, Traffic Stripe, Construction/Equipment Rentals, Trucking, etc.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from C.C. Myers, Inc.'s Sharepoint site, please contact us for log in information.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

C.C. Myers, Inc.



3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation.
The Contractor will pay standard industry rates for these bonds.

Contact C. C. Myers, Inc. for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc. is a Union Contractor.

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REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS
AND SUPPLIERS FOR THE FOLLOWING PROJECT:

Various Location I-5, 80 & 505 Deck Rehab Poly OL Project
Colusa and Yolo Counties, Caltrans Project No. 03-4M7404, Bid Date: August 27th, 2014 at 2:00 pm

We hereby encourage responsible participation of local Disadvantaged Business Enterprises (5% Goal), and solicit their subcontractor or material quotation for the following types of work. This is a highway project with the typical items of work associated, but not limited to: Lead Compliance Plan, Construction Area Signs, Traffic Control, PCMS, Prepare WPCP, Remove Stripe, Public Safety Plan, Inject Crack (Epoxy), Rapid Setting Concrete, Repair Spalled Surface Area, Remove Asphalt Concrete Surfacing, Cold Plane Asphalt, Remove Unsound Concrete, Prep Concrete Bridge Deck, Furnish Poly Concrete Overlay, Place Poly Concrete Overlay, Treat Bridge Deck, Furnish Bridge Deck Treatment, Remove Chip Seal, Bridge Removal, Hot Mix Asphalt, Grind Existing Concrete Pavement, Grind Existing Bridge Deck, Temporary Support, Temporary Decking, Structural Concrete, Agg Base, Structural Concrete, Clean Expansion Joint, Replace Bearing Pad, Joint Seal, Clean Structural Steel, Paint Structural Steel, Stripe and Markers, Spot Blast Clean and Paint Undercoat, Trucking.

C.C. Myers, Inc. is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from the Caltrans website at http://www.dot.ca.gov/hq/esc/oe/contractor_info/.

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

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Purple Line Bidders Accuse L.A. Metro of Flawed Evaluation Process

By Scott Blair

Two losing bidders on the Westside Purple Line Extension Project in Los Angeles have filed bid protests over what they call a “flawed evaluation” by the Los Angeles County Metropolitan Transportation Authority (Metro) during scoring of the design-build, best-value proposals.

Three joint-venture teams submitted proposals for the nearly four-mile extension of Metro’s existing Purple Line. The project calls for the design-build of twin tunnels underneath Wilshire Boulevard, heading west from the existing Wilshire-Western Station. The contract also includes three new cut-and-cover stations.

Under the “best value” evaluation process, Metro’s proposal evaluators assigned 40% of the total score to price, 35% to technical approach and 25% to project management.

The winning bid of \$1.64 billion—submitted by STS, a joint venture of Skanska, Traylor and Shea—was \$192 million higher than the lowest price bid of \$1.44 billion, submitted by DAS, a joint venture of Dragados USA, Astaldi Construction and Southland Contracting. Westside Tunnel Partners (WTP), a joint venture of Impregilo, Samsung E&C America and Salina USA, was in the middle, at \$1.57 billion. Both DAS and WTP submitted protests.

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Photo courtesy of Metro

During pre-construction for the Purple Line, an exploratory shaft dug by Metro found numerous prehistoric animal bones.

Bid Requests from Certified
SBE Subcontractors and Suppliers for ALL TRADES except for
Structural & Miscellaneous Metals
(including design-build and design-assist),
Fire Protection (design-build),
Solar Thermal Water Heating System
(design-build), Infrastructure

HUNTERS VIEW - PHASE 2 BLOCKS 7 & 11

This is a OCII project with construction workforce and prevailing wage requirements.

Hunters View - Phase 2 Blocks 7 & 11

Middle Point Road

(Intersection - West Point Road)

San Francisco, CA 94124

Bid Date: 8/22/14 @ 2 PM

Voluntary Pre-bid Meeting on 8/6/14 at 10:00 AM
at Jobsite Trailer located on the east side of
Middle Point Rd. in San Francisco, CA 94124.

CAHILL/NIBBI JOINT VENTURE

Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified SBE
Subcontractors and Suppliers for the
following Design-Build Trades:
Mechanical, Electrical, Plumbing,
Fire Sprinkler, Solar Hot Water Systems,
and Exterior Building Maintenance System.

TRANSBAY BLOCK 7 (DESIGN-BUILD TRADES)

This is a OCII project with construction workforce and prevailing wage requirements.

Transbay Block 7

255 Fremont Street

San Francisco, CA 94105

Bid Date: 8/29/14 @ 2 PM

Voluntary Pre-bid Meeting on
8/14/14 at 10:00 AM at Cahill Contractors,
425 California Street, 22nd Floor,
San Francisco, CA 94104.

CAHILL CONTRACTORS, INC.

Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

California Sub-Bid Request Ads

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Hwy 580 Soldier Pile Wall – Castro Valley
Caltrans #04-1SS054
BID DATE: August 19, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, WPCP, Temp. Hydraulic Mulch, Temp. Fiber Roll, Temp. Silt Fence, Sweeping, Treated Wood Waste, Noise Monitoring, Cold Plane AC, Clearing & Grubbing, Roadway Excavation (Type Z-2 ADL), Structure Excavation, Lean Concrete Backfill, Soil Amendment, Planting & Irrigation, Tack Coat, Structural Concrete, Minor Concrete, Bar Reinforcing Steel, Roadside Signs, Timber Lagging, Clean & Paint Steel Soldier Piling, Misc. Iron & Steel, Delineator, Guard Rail Delineator, Object Marker, Midwest Guardrail System, Transition Railing, Concrete Barrier, Striping & Marking, Steel Soldier Piling, Electrical and Construction Materials

O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard
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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:
Construction of Runway Safety Area Improvements
North Field
Oakland International Airport
AIP 3-06-0170-(FUTURE)
Port of Oakland
BID DATE: August 27, 2014 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Construction Office, Temporary Barricades, Air Operations Area Traffic Control, SWPPP, Electrical, Survey, Clearing & Grubbing, Abandon Storm Drain Pipe, Hydroseed & Mulch, Wick Drains, Underground, Transverse Grooving, Pavement Markings, Fencing, Signs and Sign Foundation, Retroreflective Edge Markers, Concrete, Taxiway Electrical Lighting, Photometric Testing, Regulator Testing, Security, Cement Treatment, Stripe Removal and Construction Materials

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Contact: Jean Sicard
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100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE participation. Plans & Specs are available for viewing at our office or online at http://www.portofoakland.com/opportunities/bid_engineering.aspx.



PALM AVENUE GRADE SEPARATION
GOOD FAITH EFFORTS - DBE OPPORTUNITY

Skanska is interested in soliciting in Good Faith subcontractors for the following scopes:
TRUCKING, COLD ASPHALT, AGREGATES
START ASAP

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
Skanska - 1995 Agua Mansa Rd, Riverside, CA 92509 – Ph: (951) 684-5360, Fax: (951) 788-2449
Email: tim.prince@skanska.com – (909) 721-9725

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With a monthly readership of 75,000,
SBE reaches a diverse audience, cutting
across ethnic and gender lines as well
as tradional industry segments.



Call 1-800-800-8534
or visit us at www.sbeinc.com

Gallagher and Burk, Inc. is soliciting for DBEs for the following project:
CONSTRUCTION OF RUNWAY SAFETY AREA IMPROVEMENTS NORTH FIELD, OAKLAND INTERNATIONAL AIRPORT,
AIP 3-06-0170-(FUTURE)
OWNER: PORT OF OAKLAND
530 Water Street, Oakland, CA 94607
BID DATE: August 27, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

CLEARING AND GRUBBING/DEMOLITION, DRAINAGE WICK, ELECTRICAL, EROSION CONTROL, FENCING, HYDROSEEDING, CEMENT TREATMENT, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVEMENT GROOVING, STRIPING, SURVEY/STAKING, TEMPORARY EROSION CONTROL, TESTING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, EMAS BLOCKS.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our office.

Gallagher & Burk, Inc.
344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: Alan McKeen
Website: www.desilvagates.com
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Candlestick Point in San Francisco Opportunity to Perform
CANDLESTICK STADIUM DEMOLITION & ABATEMENT during the development of
CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform
CANDLESTICK STADIUM DEMOLITION & ABATEMENT for Candlestick Point Redevelopment

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=8457>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.
Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:
August 20, 2014 @ 10:00 AM
Candlestick Park Conference Room
Room 397
Candlestick Park
San Francisco, California 94111
LENNAR URBAN
One Sansome Street, Suite 3200
San Francisco, CA 94104
Proposals must be submitted by
September 23, 2014 @ 4:00 PM (PST).

L. H. WOODS & SONS, INC.
SBE/DBE/DVBE/MBE/WBE/OBE
SUBCONTRACTOR/SUPPLIER BIDS
REQUESTED
CONTRACT NO. 7285
CITY TRUNK LINE SOUTH – UNIT 4/PHASE 2
BID SUBMITTAL DATE: 9/4/14 AT 2:00 PM
OWNER: CITY OF LOS ANGELES,
DEPARTMENT OF WATER AND POWER
PERFORMANCE/PAYMENT/
SUPPLY BOND MAY BE REQUIRED

L. H. WOODS & SONS, INC. INTENDS TO CONDUCT ITSELF IN “GOOD FAITH” WITH ALL FIRMS REGARDING PARTICIPATION ON THIS PROJECT. DRAWINGS AND SPECS MAY BE REVIEWED IN OUR OFFICE MONDAY THRU FRIDAY, 8:00 AM TO 4:00 PM AT 2115 LA MIRADA DRIVE, VISTA, CA 92081; AT THE OFFICE OF SUPPLY CHAIN SERVICES, ROOM L43, 111 NORTH HOPE STREET, LOS ANGELES, CA 90012; PLEASE SUBMIT BIDS FOR THE FOLLOWING WORK (BUT NOT LIMITED TO): SWPPP DESIGN & INSPECTION; CONSTRUCTION OFFICES, TRAILERS & FURNISHINGS; FUEL SUPPLY; SCHEDULING; WELDING; STEEL PIPE SPECIALS FABRICATION; FENCING (TEMP/PERM), SAND SUPPLY; CEMENT SUPPLY; CONCRETE SUPPLY, ASPHALT PAVING; WELDING; SEM OR NEW AUSTRIAN TUNNELING; JACK & BORING; SHORING-SHAFTS-PITS; TRAFFIC CONTROL & DESIGN; STEEL PIPE MANUFACTURE & SUPPLY; GATE VALVES, AIR VACUUM VALVES AND MISC. PIPING SUPPLY; STRUCTURAL METAL FABRICATION; STRIPING; WELDING INSPECTION, LANDSCAPING, CONCRETE CORING, HAZARDOUS WASTE REMOVAL/TRANSPORT/DISPOSAL, SITE SECURITY PATROL; DEWATERING; SAFETY OFFICER (TUNNEL SAFETY ORDERS); PORTA TOILETS; STEEL PIPE PAINTING AND COATING.

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LHWS encourages all interested DBE, MBE, WBE and OBE companies to contact us at least 1 day prior to the bid due date to review with us your proposed scope of work. If bonds are required, LHWS will pay the cost of the bond to a maximum of 1% of the contract value. LHWS is willing to assist all SBE, DVBE, MBE, WBE DBE, AND OBE subcontractors/suppliers in obtaining bonds, lines of credit, and/or insurance. Please contact Teresa Woods at LHWS at the address and phone number above for assistance. LHWS is willing to work with all qualified subcontractors/suppliers to establish acceptable delivery schedules, when work requirements permit. The schedule is the sole responsibility of LHWS and will not be mutually agreed upon. Subcontractors will be required to abide by the terms of the AGC Master Labor Agreements and to execute an agreement utilizing the latest L. H. Woods & Sons, Inc. Standard Subcontract/Purchase Agreement incorporating prime contract terms and conditions, including payment provisions. Copies of Standard Subcontract/Purchase Agreement are available for review at www.lhwoods.com. L. H. Woods & Sons' listing of a subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote.

DOT Employees Receive A+

Continued from page 2

nesses owned by women, small and disadvantaged businesses, service-disabled veteran-owned small businesses, and small businesses located in Historically Underutilized Business Zones (HUBZones).

Source: U.S. Department of Transportation

California Sub-Bid Request Ads

Feds Give Go-Ahead for California High-Speed Rail Construction



Federal officials on Tuesday cleared the way for construction of a major segment of the California bullet train project: 114 miles of track from Fresno to Bakersfield.

After months of reviewing the proposed route and related environmental studies, the Surface Transportation Board conditionally approved the longest section of the Central Valley alignment, exempting it from further board oversight.

"This is the final clearance for construction," said Lisa Marie Alley, a spokeswoman for the California High Speed Rail Authority.

"There is nothing else the Surface Transportation Board needs to do."

The approval requires the agency to build a route designated by the Federal Railroad Administration and to address potential environmental problems during construction.

Among the conditions of the approval are mitigating impacts on freight rail operations in the Central Valley, complying with the National Historic Preservation Act and prohibiting pile driving within 300 feet of Mercy Hospital in Bakersfield.

The Fresno -to- Bakersfield section is part of a \$68-billion proposal to build a 500-mile high-

speed rail system between Los Angeles and San Francisco. Work is getting underway on a 29-mile section from Madera to Fresno.

Surface Transportation Board members Dennis R. Elliott III and Deb Miller voted to approve the 114-mile segment. Board member Ann Begeman, who has questioned the project's financial fitness in earlier board proceedings, opposed the approval.

In a written dissent, Begeman said the panel's decision was "hasty" and "could have very serious consequences and needlessly impose service disruptions on a key segment of our nation's freight

rail network and its shippers."

The route parallels parts of the Burlington Northern Santa Fe Railway Co. right-of-way. BNSF officials say the project could seriously interfere with their operations during and after construction.

At Tuesday's high-speed-rail board meeting, directors said they were encouraged by the federal panel's decision, as well as the infusion of hundreds of millions of dollars from state fees collected from businesses that produce greenhouse gases.

The Legislature's decision to provide the money will free up \$250 million this fiscal year and 25% of the revenue annually from the fee program.

Rail officials said the money will be used to electrify the Caltrain commuter railroad in the Bay Area, help build the Central Valley segment and speed up planning and construction of a Palmdale -to- Burbank section of the system.

"For the past three years, all the effort was in the Central Valley. Now we are starting to build in the other direction. We are spreading out," said board Chairman Dan Richard. "People will now see that we are getting off the ground."

Follow @LADeadline16 for transportation news.

Source: (c)2014 the Los Angeles Times



Seeking Qualified Community Business Enterprises (CBE – (Disabled Veterans Enterprises, Disadvantaged Business Enterprises, Minority and Women-owned Business Enterprises)) as Vendors, Material Suppliers, Subconsultants and Subcontractors for the

**County of Los Angeles Department of Public Works
Request for Proposals
Design-Build Services
For the**

Rancho Los Amigos National Rehabilitation Center

Proposal Due Date: 12PM (PST) Tuesday, September 9, 2014

Areas of work available include the following: Scheduling, Trade Subcontract Work Packages, Equipment Vendors/Suppliers for General Requirements, Vendor/Suppliers for Construction Materials. Local Hire Coordination.

Interested firms must submit Statement of Qualifications indicating the specific work area of interest. Community Business Firms must provide proof of certification acceptable to the County of Los Angeles.

**RESPONSES MUST BE RECEIVED NO LATER THAN
5:00 P.M., Tuesday, August 26, 2014**

Send Responses To

DPR/Turner Rancho Los Amigos Design-Build Team

Attention: Rocio (Gonzalez) Carroll via email rcarroll@tcco.com

Firms needing assistance in identifying resources available to Small and Community Business Enterprises should contact Michelle Smith-Ballard, DPR/Turner Director of Community Affairs at 714 940-9041 or msmithballard@tcco.com. A copy of the RFP is available upon request (PDF). The RFP can also be reviewed at Turner Construction's Anaheim Office, 1900 South State College Boulevard, Anaheim CA 92806 and DPR's Pasadena Office, 101 East Green Street, Suite 14, Pasadena, California, 91105. Technical Questions should be directed to Rocio (Gonzalez) Carroll via e-mail at rcarroll@tcco.com.

Sub-Bids Requested From Qualified
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Los Angeles County From
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to 0.8 Mile North of
Kanan Road Overcrossing
Location: 07-LA-101-11.8/35.3
Contract No. 07-294704
Bid Date: 8/21/2014 @ 2:00 PM**

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Chumo Construction, Inc.

14425 Joanbridge Street, Baldwin Park, CA 91706

Phone: (626) 960-9502 Fax: (626) 960-3887

Contact: George Chumo

100% Performance and Payment Bonds with a surety company subject to approval of Chumo Construction Company, Inc. are required of subcontractors for this project. Chumo Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AGC Standard Long Form Subcontract incorporating prime contract terms and conditions, including payment provisions. Chumo Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Chumo Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable complete evaluation. For assistance with bonding, insurance or lines of credit contact George Chumo at (626) 960-9502.

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Lean In or Lean Together

How Immigrants with Money Can Help Cities Create More Jobs

In the wake of the recession, there's growing interest in a federal program offering visas to immigrants who invest in local economies.

By Kim Zeuli

New York, San Francisco and other traditional immigrant destination cities have long understood that while immigrants seek out American cities as proverbial lands of opportunity, these newcomers also drive economic growth. A recent influx of immigrants is also helping to stabilize declining older industrial cities such as Detroit, Cleveland, Syracuse and Toledo that have been losing residents for decades. As smaller cities across the U.S. are realizing this potential economic impact, many are enacting local initiatives to help draw more immigrants to their communities.

The federal EB-5 Immigrant Investor Program is another tool cities could use to attract immigrants. With support from the Surdna, Garfield and Boston foundations, the Initiative for a Competitive Inner City (ICIC) has spent the past year analyzing the EB-5 program and its potential to create economic opportunity in urban areas. Our research identified 178 EB-5 projects across the United States, including many in the Rust Belt.

The federal government established the EB-5 program in 1990 to improve economic conditions, especially in high-poverty and high-unemployment areas, by attracting foreign capital to support investments that create local jobs. The EB-5 program is administered by U.S. Citizenship and



Image credit by: <http://www.prepareforcanada.com>

Immigration Services. Each year, the State Department is authorized to allocate 10,000 conditional permanent-residency visas to eligible EB-5 foreign investors. Since its inception, EB-5 has attracted

investors from numerous countries, but it is increasingly dominated by investors from China. In 2013, over 80 percent of EB-5 visas were issued to Chinese nationals.

An EB-5 participant must make a significant investment in a business that creates at least 10 full-time jobs. The minimum investment requirement for EB-5 is set at \$1 million, or \$500,000 if the business is located in a targeted employment area (a rural area or one with an unemployment rate of at least 150 percent of the national average).

Interest in EB-5 as a local economic-development tool was relatively limited until the recent recession and subsequent contraction of more-traditional sources of capital, but that interest has skyrocketed since then. Last year the government received more than 6,300 applications for the EB-5 program, compared to 255 in 2002.

Today, there are approximately 440 EB-5 regional centers operating across the country. Every regional center is required to define the geography that it plans to serve. A regional center's approved area of operation can span across state borders, and our analysis found that 60 of them operate in more than one state. Every state has at least one regional center, and more than 110 operate within Rust Belt states.

The Milwaukee Regional Center is one of the oldest active ones. Established in 2007 and administered by the Metropolitan Milwaukee Association of Commerce, it has used EB-5 investments to fund 17 projects. FirstPathway Partners is one of several organizations that develop EB-5 proj-

■ Continued on page 8

Women are disappearing from the workforce. Here's how to fix that.



These women broke important glass ceilings. But in the overall economy, a smaller share of women are working. (Photo courtesy Pelosi's office)

By Zachary A. Goldfarb

Recently, The Washington Post ran a story about ambitious efforts in Japan to raise the percentage of women working in the economy. Relatively few women are in the labor force in Japan, partly because many drop out after giving birth to their first child. Now, the story said, top officials trying to jump-start the country's economy want to change that, in part through generous day care subsidies and other pro-family policies.

When I read that story, I said to myself, "That's Japan," notorious for two decades of slow growth and an aging population that makes for terrible demography. But then I realized: When it comes to the number of women in the workforce, the United States is hardly doing better, and by some measures is doing worse.

While the U.S. has a somewhat higher percentage of prime-age women in the labor force than Japan, the gap has been narrowing. That's because Japan has seen its share of women in the labor force grow in recent years, while the share has been declining for more than a decade in the U.S.

What's more, the U.S. does worse in terms of female labor force participation than most developed countries, and has few policies in place to change the dynamic.

The first chart shows that the female labor force participation rate increased from the period after World War II until the late 1990s, with the sharpest increases starting in the 1970's. A wide range of factors contributed to the upswing, from higher educational attainment among women to reductions in discrimination as a result of civil rights legislation, as well as the broader availability of birth control. Public policies such as the earned-income tax credit and welfare reform helped bring more low-income women into the workforce.

But starting in the late 1990's, the participation rate began to decline, a trend that was exacerbated by the Great Recession. Economists have found that the trend is most pronounced among single women, women with no children, and highly educated women, though they haven't come up with a comprehensive explanation for why it's happening.

One theory is that our society has made it difficult for women to work and raise children, and thus they "opt out," in the lingo, either by choice

■ Continued on page 13

Our Market



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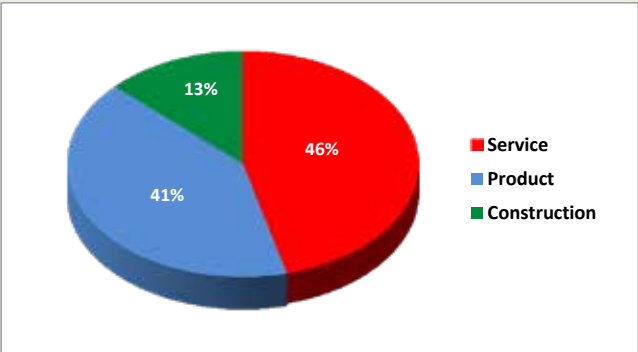
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SBE delivers a mix of breaking news stories, informative features and detailed, up-to-date Bid, Contract, and Public/Legal announcements. SBE not only reports on general business news; it focuses on Diversity Owned Small Businesses. Minority, women, and disabled veteran business owners can find business tips and resources focusing on federal, state, and local programs incentives.

Circulation From Our Database

Circulation Demographics

Readership	75,000
Circulation	
S/D/M/W/DVBEs	96%
Government Agencies	2%
Large Corporations	2%
Legislators	1%
Organizations/Associations	1%
Universities/Colleges	1%
Readership Profile by Industry	
Service	46%
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*Certified by the Department(s) of Transportation and SBA's "Pro-Net".



Bid database

SBE maintains federal procurement opportunities nationwide; state procurement from state of California and local as requested. Opportunities are searchable by category and keyword and full detail available through sub-scription services.



B2B database

SBE maintains a nationwide database of businesses from all industries, both certified by federal, state and local jurisdictions and non-certified. Business are profiled by 85+ fields of information. Businesses are accessible through SBE's various (customized) outreach services.

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 - **City of Los Angeles**
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Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier
- **2014 Black History Month Award for Commitment and Service to the African American Community**
Minority Advocate
 - **County of Los Angeles**
Black Business Association,
Outstanding Entrepreneur
 - **NAMCSC**
Minority Advocate

"I have always had the peace of mind knowing that the Small Business Exchange has been 100% in compliance with the minority regulation from the various Owners that we bid projects with. The Small Business Exchange has a professional and competent staff and I have nothing but the highest praise for the Small Business Exchange."
- **Skanska USA Civil West California District, Inc.**

"I know that when a representative of SBE, indirectly represents McCarthy contacts subcontractors - it is always with professionalism."
- **McCarthy Building Company**

"We have never been rejected for being out of compliance due to activity deliverables from SBE. That makes business for both entities much more profitable."
- **Xerox Corporation**

Rainbow PUSH Coalition Applauds Apple Tim Cook

■ Continued from page 1

We over-index as consumers, but under-index in the boardrooms, C-suites, business partners and workforce. Let's not limit growth. After all, diversity and inclusion is good for business. African Americans, Latinos, and women represent money, market, talent and location. Inclusion is the key to growth, and when there is growth everybody wins. Let's expand the marketplace of opportunity."

Technology companies who are serious about moving the needle must put a real plan in place: set goals, targets and timetables regarding diversity and inclusion on their Boards, their c-suite leadership and their general employee base. They must seriously partner with African Americans, Latinos and people of color in "mutually beneficial, reciprocal, fair trade" in areas of financial and professional services, marketing and advertising, and procurement. We call that Equanomics – seeking equity and parity, using an economic lens to measure race equality. Treat inclusion and diversity just as you would any serious, business line of a company, and measure it.

Rainbow PUSH's presence in Silicon Valley is not a hostile takeover, but a pathway to partnership. To be truly global companies with global vision, the technology and telecommunications world must be truly global in its inclusion policies and practices. Rainbow PUSH trusts that solutions can be identified and executed. Nothing is too hard for Silicon Valley and the technology industry.

Silicon Valley and the tech industry have demonstrated that you can solve the most challenging complex problems in the world. Inclusion is a complex problem – if we put our collective minds to it, we can solve it, too. There's nothing we can't do, together.

Background on Rainbow PUSH Digital Connections Initiative: March – July 2014

In just a few months, Rainbow PUSH's advocacy and public engagement has created a new climate of change is sweeping through Silicon Valley. It's the civil rights imperative of this era.

In a direct dialogue with David Drummond and leaders of Google at their meeting in

May (view video of the shareholder meeting at http://rainbowpush.org/news/single/Rev_Jesse_Jackson_Applauds_Google's_Release_of_EEO1_Data), Google responded directly by saying their were wrong not to release their data to the public, and committed to doing so.

Rainbow PUSH commended Google for releasing their data, and then challenged through a Open Letter and direct communications to Yahoo, LinkedIn, Pandora, eBay, Apple, Salesforce, eBay, Amazon, Yelp - 20 companies in total – to follow this "transparency movement, to come out from under the veil of secrecy, and release their EEO-1 and workforce data.

(see http://rainbowpush.org/news/single/open_letter_to_silicon_valley_-_be_transparent_release_your_eeo1_data)

Within weeks, Yahoo!, LinkedIn, Facebook, Salesforce, Microsoft, Verizon, Comcast, and ATT responded positively. (<http://rainbowpush.org/news>)

Launching an online petition drive, and using social media and eBay to challenge eBay's secrecy, the Rainbow PUSH/Color of Change campaign delivered 25,000 petitions in 5 days.

(http://rainbowpush.org/news/single/using_twitter_to_challenge_twitter_on_workforce_inclusion-diversity_data)

Twitter released their data last week, and now eBay has joined in.

VMware released workforce data ONLY regarding women in their workforce, astonishingly omitting any reference to the racial composition of their employee base.

Pandora and Apple indicated to Rainbow PUSH and the media that they, too, would join the "transparency movement" and release their data in the near future.

To their credit, Intel, HP and Cisco have long posted their EEO-1 workforce data on their websites.

The community has its goals and targets: inclusion on the boards, in the c-suites and in the workforce at levels comparable to our consumer use and population. There should be minority



Apple CEO Tim Cook

inclusion in financial and professional services, marketing and advertising, procurement and supplier diversity.

The community has timetables: each year, we will measure the outcomes and progress, or lack thereof, of the tech industry's inclusion and diversity practices.

In this new era of transparency and change, RainbowPUSH issues this call to action to the community and tech industry:

Silicon Valley must evolve and expand to look like America, and mirror American values and principles.

We must even the playing field and play by one set of rules. Let's close these gaps together. Let all of share in America's growth and opportunity. Let's win together.

Rainbow PUSH Coalition is a multi-racial, multi-issue, progressive, international organization that was formed in December 1996 by the Reverend Jesse L. Jackson, Sr. through merging of two organizations he founded Operation PUSH People United to Serve Humanity (estab. 1971) and the Rainbow Coalition (estab. 1984). With headquarters in Chicago and offices in Washington, D.C., Atlanta, Detroit, Houston, Los Angeles, New York and Oakland, the organization works to make the American Dream a reality for all citizens while advocating for peace and justice around the world. RPC is dedicated to improving the lives of all people by serving as a voice for the voiceless. Its mission is to protect, defend and gain civil rights by leveling the economic and educational playing fields while promoting peace and justice around the world.

Get Informed & Be Social with PUSH!

Source: Rainbow PUSH Coalition

How Immigrants with Money Can Help Cities Create More Jobs

■ Continued from page 6

ects through the Milwaukee center. FirstPathway has raised over \$120 million in EB5 funds and has a few projects underway, including an innovative Global Water Center supporting Milwaukee's competitive advantage as a leader in freshwater research and technology. This building currently houses 25 water-related organizations, including academic programs, multinational corporations and startup businesses.

Although less common, entrepreneurs also use EB-5 direct investments to grow new businesses. In Indianapolis, for example, E3 Investment Group has created E3 Cargo Trucking. Each investor puts \$500,000 into the partnership, which finances the purchase and operation of trucks. To date the company has attracted six investors from China, Japan and Vietnam. Develop Indy, a unit within the Indianapolis Chamber of Commerce, helped to identify an appropriate location for the company's initial site and Marion County's local workforce development organization will help identify local employees and provide workforce training if needed.

No one would suggest that the EB-5 program doesn't have its limitations. It has suffered from a few high-profile cases of fraud, and it is bureaucratically complex: Projects that use EB-5 funding can take many months or even years to gain approval from the federal government. And since it is capped at 10,000 visas per year, it is also a relatively small program in terms of attracting immigrants. Even with those limitations, however, EB-5 clearly has the potential to support economic development in and attract immigrant investors to cities looking for another way to grow jobs.

VOICES is curated by the Governing Institute, which seeks out practitioners and observers whose perspective and insight add to the public conversation about state and local government. For more information or to submit an article to be considered for publication, please contact editor John Martin.

Source: Governing; <http://www.governing.com>

Mayor Lee Announces Funding for Small Site Acquisition Program

■ Continued from page 2

cent. This is intended to be a zero displacement program, and no residents, regardless of income, will be displaced due to the building's participation in the Small Sites Program. Small Sites Program buildings will carry long-term affordability restrictions, increasing the City's supply of affordable housing and ensuring that rental units are affordable for future generations of San Francisco residents.

The Small Sites Program is funded through a combination of Housing Trust Fund revenues and affordable housing fees paid by housing developers in San Francisco. MOHCD is required to designate 10 percent of affordable housing fees received to support acquisition and rehabilitation of properties consisting of less than 25 units. Program funding may be used to support a variety of housing development activities, including property acquisition and minor rehabilitation. Applicants may be a non-profit or for-profit corporation that is capable of entering into contract with the City and can demonstrate

the technical capacity and experience to successfully acquire, rehabilitate, own, and manage affordable housing.

Tenant protection is a cornerstone of Mayor Lee's seven point housing plan. Earlier this year, Mayor Lee worked with State Senator Mark Leno on legislation closing a loophole in the Ellis Act that allows speculators to buy rent-controlled buildings in San Francisco and immediately evicting long-term tenants. In April, Mayor Lee and Board President David Chiu launched the Ellis Act Housing Preference Program (EAHP) for tenants who are evicted under the State Ellis Act. Displaced tenants will now be given preference for the City's affordable housing programs.

Source: City and County of San Francisco

High-Speed Rail Authority Selects ARCADIS U.S. Inc. to Oversee Next Phase of Construction

The California High-Speed Rail Authority (Authority) Board of Directors announced today that ARCADIS U.S. Inc. (ARCADIS) was awarded the Project and Construction Management (PCM) contract for Construction Package 2-3 (CP 2-3). ARCADIS was selected after months of interviews and reviews of qualifications during a competitive bidding process among five world renowned firms. The purpose of the PCM contract is to provide design and construction oversight for CP 2-3. This oversight minimizes construction risks and ensures Californians delivery of a high-speed rail system meets the mandates of Proposition 1A.

"Awarding the Project and Construction Management contract is another significant step forward for this program," said Authority CEO Jeff Morales. "Partnering with ARCADIS will help provide California with a high-speed rail system worthy of our state. Their experience, expertise, and employment opportunities will be a tremendous asset to the high-speed rail program and the Central Valley."

As an additional layer of project oversight, ARCADIS will work with the Authority and the Design Build (DB) contractor (to be selected) to identify, manage and mitigate project risks and make sure technical and contract requirements, including costs, are met for CP 2-3. Specific PCM duties include oversight of inspection and testing of the high-speed train infrastructure, technical and environmental compliance including hazmat oversight, utility relocation, construction safety and public outreach. Under the agreed upon contract, ARCADIS could receive up to \$71.86 million based on actual work performed over a period of approximately five years.

ARCADIS, and their parent company, ARCADIS NV, are respected industry leaders in construction management, design and consulting. Some of their past projects include the Germany Ebensfeld-Erfurt High-Speed Rail, Los Angeles



Image Credit By: Arcadis

Metropolitan Transit Authority's Metro Regional Connector Transit Corridor, the Port of Long Beach's Middle Harbor Phase 1 construction, U.S. Army Corps of Engineers Hurricane Katrina Levee Reconstruction and the Chicago Transit Authority's Wilson Transfer Station Reconstruction. ARCADIS U.S. Inc. is headquartered in Highlands Ranch, Colorado, but will open an office in the Central Valley.

ARCADIS meets the Authority's aggressive 30 percent goal for Small Business (SB) participation, with a commitment of 30.5 percent. In addition, the company surpasses the Authority's 10 percent Disadvantaged Business Enterprise (DBE) and 3 percent Disadvantaged Veteran Business Enterprise (DVBE) goals; reaching a 15.6 percent and a 4.8 percent commitment, respectively.

Work on CP 2-3 will extend in excess of 60-miles through the Central Valley beginning at East American

Avenue in Fresno and continuing south to approximately one mile north of the Tulare-Kern County line. The route will bring thousands of jobs to the Central Valley, an area with one of the highest unemployment rates in California and the nation, provide environmental benefits, relieve roadway congestion and spur economic development.

About California High-Speed Rail Authority

The California High-Speed Rail Authority (Authority) is responsible for planning, designing, building and operation of the first high-speed rail system in the nation. California high-speed rail will connect the mega-regions of the state, contribute to economic development and a cleaner

environment, create jobs and preserve agricultural and protected lands. By 2029, the system will run from San Francisco to the Los Angeles basin in under three hours at speeds capable of over 200 miles per hour. The system will eventually extend to Sacramento and San Diego, totaling 800 miles with up to 24 stations. In addition, the Authority is working with regional partners to implement a statewide rail modernization plan that will invest billions of dollars in local and regional rail lines to meet the state's 21st century transportation needs. To learn more visit the Authority's website at <http://www.hsr.ca.gov> and join us on facebook. [com/CaliforniaHighSpeedRail](https://www.facebook.com/CaliforniaHighSpeedRail) and follow us at twitter.com/cahsra

Source: California High-Speed Rail Authority

Purple Line Bidders...

Continued from page 3

Metro says the STS contract rose to the top because it scored the highest in technical proficiency and project management resources, which outweighed the higher price. STS also pledged to complete the 107-month project approximately 10 months early.

"We stand behind our recommendation, and our board has taken action based on our recommendation, pending the resolution of the protests," says Dave Sotero, Metro communications manager.

The STS contract was approved by a vote of 9-3 (with one abstention) after an often contentious hearing on July 24 of the Metro board, chaired by Los Angeles Mayor Eric Garcetti (D) and comprising area City Council members.

During the hearing, Jim McDonald, WTP project director, expressed concern the evaluation process "had an unusual range of scoring of the proposals [than] we see on any other design-build job," which "created a situation where price doesn't matter at all."

Christopher Ward, executive vice president of major projects with Dragados, told the board that "to walk away from \$192 million [in savings] seems, to me, a difficult political proposition."

Mike Aparicio, executive vice president of Skanska USA Civil, which led the winning STS team, says,

"The contracting community has to get used to a true best-value competition—that price is only one component of the value." Factors such as the quality, technical expertise and knowledge of the team, along with certainty of meeting project schedules, are often of primary consideration for owner, he says.

"Grumbling on just the price as a component of a best-value competition is maybe off-base," he adds.

But Ward, a former executive director of the Port Authority of New York & New Jersey, also accuses Metro of using subjective technical scoring. Metro officials testified that, despite DAS's lower price and pledge to complete the project six months early, the joint venture's bid scored lower because the team's project manager "did not meet the minimum requisite requirements for experience on this project," the proposal illustrated "a weak understanding of the overall project" and the construction approach was not supported by a thoroughly detailed schedule, which "exposes Metro to a high probability of cost and schedule risk."

However, in its protest, the Dragados-led team claims Metro staff engaged in "unfair and misleading discussions" and "mischaracterized DAS's brand and expertise." The protest goes on to say that, during oral presentations, Metro staff "aggressively criticized" its proposal, which resulted in DAS's "submission of an alternative proposal that omitted innovative and cost-

saving approaches and excluded certain DAS personnel from its proposal."

The protest also characterizes Metro's assertion that the proposed project manager and deputy project manager lacked requisite experience as "clearly false," citing the pair's 50 years of experience in the industry.

"As one of the premier tunnel companies in the world, it's important for Dragados to protect its brand name," Ward says. "With some reluctance we are protesting, but Dragados stands by its worldwide record and its capacity and the bid we submitted."

Don Knabe, one of three board members to vote against the contract award, warned that Metro could be putting "all the eggs in one basket" by selecting the same firms for concurrent major projects. Skanska and Traylor recently were awarded a \$927-million contract to build the Regional Connector light-rail project. In addition, Skanska is constructing the Expo Line in Santa Monica for Metro in a joint venture with Rados Cos., and J.F. Shea is building Metro's \$1.27-billion Crenshaw-LAX Transit Corridor Project.

Victor Ramirez, Metro deputy executive officer of procurement, said at the hearing that the projects have different time lines and that similar job functions do not overlap. He also argued that having the

same project manager on both the Regional Connector and the Purple Line would create "added value," which "strengthens the overall project team."

Knabe and other council members also alluded to a possible back-room "whisper campaign" against Dragados due to the firm's being one of the contractors involved with the stalled tunnel-boring machine at the state Route 99 tunnel in Seattle. Metro officials say the Seattle project was not considered during scoring because Washington Dept. of Transportation officials did not respond to Metro's request for more information about the project's difficulties.

"For any owner, the issue with Seattle is, who is the contractor who sticks with the job and makes sure it gets done," Ward says. "Dragados and its team are not walking away from the job. Our commitment is to work through risks and problems and deliver the job for the owner at the end of the day. That's what L.A. metro should have focused on."

Metro has 45 days to evaluate the protests. If the protests are rejected, the protestors have five days to appeal to Metro's chief executive officer. If that petition is also rejected, the protestors may have further options: appeal to the Federal Transit Administration or pursue litigation.

Source: <http://california.construction.com>

Public Legal Notices

SWINERTON BUILDERS

ADVERTISEMENT FOR BIDDING OF PREQUALIFIED SUBCONTRACTORS

Subject to conditions prescribed by the undersigned, prequalified Subcontractors are invited to submit bids for the following project:

COASTAL BIOLOGY BUILDING PROJECT
UNIVERSITY OF CALIFORNIA,
SANTA CRUZ
PROJECT NO.: 4932

DESCRIPTION OF PROJECT:

The Coastal Biology Building Project is a 44,000 (ASF) research and instructional facility at the Marine Science Campus. This project will also include a new infrastructure backbone and roads, ancillary greenhouses, etc.

Prospective Bidders shall note that this project has NOT received final budget approval, and Swinerton Builders and the University reserves the right to stop the project and reject any and all bid packages and/or proposed bid amounts.

BIDDING DOCUMENTS Will be available from Swinerton Builders (CM) to prequalified bidders on August 11, 2014 via our Smartbid online bid room. Questions please contract via e-mail:

Swinerton Builders Silicon Valley Office (CM)
2880 Lakeside Drive, Suite 300
Santa Clara, CA 95054-2826
Contact: Darlene McCombs
dmccombs@swinerton.com

Only Prequalified bidders will be allowed to submit a Bid on this project. The following bidders have been prequalified to bid on this project:

- Westco Iron Works

- Olsen & Company Steel

- Lee's Imperial Welding

- SME Steel Contractors, Inc.

- Berkeley Cement Inc.

- Roebbelen Contracting, Inc.

- Gonsalves & Santucci Inc. (Conco)

- Valentine Corporation

- ValleyCrest Landcape Development, inc.

- Jensen Corporation Landscape Contractor

- Marina Landscape, Inc.

- Shooter and Butts, Inc.

- Teichert Construction

- McGuire and Hester

- Preston Pipelines, Inc.

- Granite Rock Company

- Ranger Pipelines, incorporated

- Granite Construction Company

Bids will only be accepted on the bid form provided in the bid package. Bids are to be placed in a sealed opaque envelope labeled "Coastal Biology Building – Bid Package #____", and delivered to:

Swinerton Builders
Attention: Ana Mendoza
2880 Lakeside Drive, Suite 300
Santa Clara, CA 95054-2826

BID DATE: THURSDAY, September 18, 2014

BID TIME: 2:00 P.M.

Bid security in the amount of ten percent (10%) of the lump sum bid shall accompany each bid for base bids exceeding \$250,000. The Surety issuing the Bid Security shall be listed in the latest published State of California Department of Insurance list of Insurers admitted to transact surety insurance in the State of California, as of the bid deadline.

Bid opening A: 2:30PM

BP#1 Infrastructure

BP#2 Landscape & Irrigation

BP#3 Piers and Concrete

BP#4 Structural Steel and Metal Decking

Bids will not be accepted after the bid date and bid times stipulated above.

The successful Bidder will be required to have the appropriate California current and active contractor's license at the time of submission of the Bid.

Swinerton Builders and UC Santa Cruz encourage the participation of Small, Disadvantaged, Minority-owned, Women-owned and Service/Disabled Veteran-owned Business Enterprises (S/D/M/W/DVBE's) and are committed to promote a diverse pool of firms for our building programs.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with Swinerton and the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The

successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

Any Bidder, person, or entity may file a protest. The protest must state the specific reason and facts upon which the protest is based and shall be filed in writing with the Facility office issuing the bidding documents, not later than 5:00PM on the 3rd day after:

1. If the Bid does not contain any Alternate(s), the date of the bid opening;

2. If the bid form contains any Alternate(s), the date of posting in a public place of bid results

BUSINESS

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With the support and guidance available in the online, marketing information on over 1,000+ companies and 40+ years of information on the Small Business Exchange Inc. is the ultimate resource for small business owners.

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• Access to capital and financing opportunities

• Free the same advertising and high-level marketing expertise as large companies at a fraction of the cost

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2 \$220

Includes 1 year subscription to bid notice service by fax

3 \$200

Includes 1 year subscription to bid notice service by email OR by online access

* Options include no more than 3 sub-categories per subscription

If you signed up for fax or E-mail services, list the criteria that best describes your services.

Search Words:

Location(s) (optional):

• Subscriptions are non-refundable. Subscriptions begin upon receipt of payment.

• Make check payable to: Small Business Exchange, Inc.

• Mail payment & form to: 703 Market Street Suite 1000, San Francisco, CA 94103

You can also Fax your subscription form to us at (415) 778-6255

• I would like to receive bid updates by

☐ Internet (login information will be emailed)

☐ Fax

☐ Email

• Please choose the general category:

☐ Construction

☐ Business Services

☐ Professional Services

☐ Commodities

(You will be sent a list of sub-categories from which to chose.)

List location(s) of where your company will work:

Company Name: _____

Contact: _____

Address: _____

City/State/Zip: _____

Phone: _____ Fax: _____

Email: _____

☐ Check Enclosed

☐ Charge (circle one) VISA/MC/AMEX

Account #

Exp. Date

Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

**Contract No. 2268J
(ID No. FCE14138)
PAVEMENT RENOVATION AND
SEWER REPLACEMENT -
VARIOUS LOCATIONS NO. 18**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on September 10, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to “Department of Public Works”. Please visit the DPW’s Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is at various locations throughout San Francisco and consists of pavement renovation, curb ramp construction, sewer replacement, traffic routing and all other associated work. The time allowed for completion is 180 consecutive calendar days. The Engineer’s estimate is approximately \$1,700,000. For more information, contact the Project Manager, Ramon Kong at (415)-554-8280.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, “Clean Construction” is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call Finbarr Jewell at (415)-252-2513 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet

the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **August 28, 2014; 2:30 p.m.**, at 1680 Mission Street, 3rd Floor.

For information on the City’s Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class “A” license required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor’s designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (“Policy”) as set forth in Section 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

8/14/14
CNS-2653960#
SMALL BUSINESS EXCHANGE



CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS

**Contract No. 7794A (ID No. FCA14134)
SOMARTS CULTURAL CENTER
ROOF REPLACEMENT**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on September 3, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St., 4th Fl, S.F., CA 94103, tele: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to “Department of Public Works”. Please visit the DPW’s Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at the South of Market Cultural Center (SOMA Cultural Center), 934 Brannan St. San Francisco, CA 94103 and includes work to furnish and install new nailable wood framing over the existing roof material; new roof substrate and cover board material; a new adhered thermoplastic polyolefin (TPO) roofing system; replacement of roof drains and overflows, vents, ducts, a new roof hatch and all appurtenant work in accordance with drawings and specifications. The time allowed for completion is 220 consecutive calendar days. The Architect’s estimate is approximately \$490,000. For more information, contact the Project Manager, Glenn Hunt at (415) 557-4782.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Sec. 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, “Clean Construction” is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **7% LBE**. Call Romulus Asenloo at 415-581-2320 for de-

tails. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held at 10:00 a.m. on Thursday, August 21, 2014 in the Main Conference Room at 30 Van Ness Ave., 4th Fl, S.F., CA.

For information on the City’s Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class “B” or “C39” license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor’s designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the S.F. Local Hiring Policy for Construction (“Policy”) as set forth in Sec. 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Sec. 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

8/14/14
CNS-2655913#
SMALL BUSINESS EXCHANGE

CALIFORNIA STATE UNIVERSITY
STANISLAUS

**JOB ORDER CONTRACT BID #8947
CALIFORNIA STATE UNIVERSITY,
STANISLAUS
One University Circle
Turlock, CA 95382**

California State University, Stanislaus will receive sealed bid proposals in the **Mary Stuart Rogers Building, Room 290, until 2:00 pm Tuesday, September 16, 2014** at the above address, for furnishing all labor and materials for Project # 8947 Job Order Contract. In accordance with the contract documents, the proposals will be publicly opened and read in the Mary Stuart Rogers Building, Room 200.

This Notice to Contractors is for the award of a Job Order Contract (JOC). A JOC is a competitively bid, firm fixed priced, indefinite quantity contract. The scope of work includes a collection of detailed repair and construction tasks and specifications that have established unit prices. It is placed with the Contractor for the accomplishment of repair, alteration, modernization, maintenance, rehabilitation, demolition and construction of infrastructure, buildings, structures, or other real property. Work is accomplished by means of issuance of a purchase order against the JOC. Under

the JOC concept, the Contractor furnishes all management, documentation, labor, materials, and equipment needed to perform the work. The JOC awarded under this solicitation will have a minimum value of \$50,000 and a maximum value of \$500,000. The University will have the option to increase the value by an additional \$1,000,000 for a possible contract value of \$1,500,000.

The term of the contract will be for 12 months. In the event that the contractor submitting the lowest responsive and responsible bid refuses to enter into a contract with the CSU if tendered, or, in the event that the contractor materially breaches the JOC contract necessitating its termination, CSU reserves the right to award a second JOC under the same solicitation, provided such award is made within 120 days of bid opening.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. of the Contract General Conditions <http://www.calstate.edu/cpdc/CM/CGC.shtml> under Job Order Contracts, July 2013 & Supplementary General Conditions, July 2014. The bidder should familiarize themselves with all the provisions of the Contract General Conditions, especially Article 4.02 (c), regarding the prevailing wage rates laws and Article 2.02, regarding the necessity to prequalify with the Trustees. The completed forms

must be filed ten (10) business days prior to the bid date. See Prospective Bidder Form 703.11 located on the internet for download:

http://www.calstate.edu/cpdc/cm/forms/prequalification/pq_prequalification_of_prospective_bidders_703.11.pdf

The Trustees require the successful bidder to achieve a minimum three percent (3%) DVBE participation in contracting construction projects as established in the bidding documents. See provisions of General Conditions Article 2.12 & 5.05A-5. The Trustees are granting a DVBE participation bid incentive for this project for bid evaluation purposes only. Under the Job Order Contracting system it is not feasible to identify potential DVBE subcontractors at time of bidding, since the individual jobs are not known. However, the successful low bidder will be required to meet or exceed the DVBE participation requirement by identifying DVBEs to be utilized on each Job Order during the job order proposal submission phase after Contract award. Bidders must exceed the 3% DVBE participation requirement in order to earn this incentive. When used on combination, the DVBE incentive with the Small Business Preference, the cumulative adjustment shall not exceed \$100,000. Bidders shall contact the Trustees’ DVBE Coordinator at pcrittendon@csustan.edu

DVBE Participation	Incentive
3.00% to 3.99%	None
4.00% to 4.99%	1%
5.00% to 5.99%	2%
6.00% or more	3%

As a condition of bidding, prospective bidders must attend a **MANDATORY** Pre-Bid conference. The pre-bid conference will be held on **Tuesday, August 26, 2014, at 10 a.m. in the South Dining Hall** located inside the Main Cafeteria Building (limited guest parking). The purpose of the pre-bid conference is to review the JOC concept, documents, bid considerations and to discuss JOC from a contractor’s viewpoint. Bidding documents may be obtained at or after the pre-bid conference by requesting them in person from Julie Anderson, Financial Services, free of charge. It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by prequalified contractors, licensed in the State of California with a B license. It is advisable to notify Julie Anderson, Financial Services, Telephone 209-664-6592, of your intentions to attend this mandatory pre-bid conference.

Public Legal Notices

UNIVERSITY OF CALIFORNIA
SAN DIEGO

ADVERTISEMENT FOR
PREQUALIFICATION OF CONTRACTORS
(NO SUBCONTRACTOR BIDS REQUESTED
AT THIS TIME)

Subject to conditions prescribed by the undersigned, Prequalification Questionnaires from Contractors licensed as follows:

- C20 - Warm-Air Heating, Ventilating and Air-Conditioning Contractor
- or
- C10 – Electrical Contractor

are invited for the following work:

TELECOM BLDG. HVAC UPGRADES
UCSD MEDICAL CENTER – HILLCREST
UNIVERSITY OF CALIFORNIA, SAN DIEGO
Project No. 4606/A4S-024/966193
Estimated Construction Cost: \$550,000

PROJECT DESCRIPTION:

Replacement of existing undersized and or aging HVAC equipment for IT room, mechanical room and office space. Demolish existing condensing unit, fan coil units, controls and some ductwork. Install new fan coil units, condensing units and AC units to supply and rezone office space, mechanical room and main IT room. Install temperature monitor and signal to main central plant control room.

Estimated Project Duration is 6 months.

The University seeks **Warm-Air Heating, Ventilating and Air-Conditioning Contractor to serve as Prime Contractor** with demonstrated experience in mechanical infrastructure upgrade within an operational acute care large hospital. Specific experience requirements include: work within a hospital with limited staging area, work within large acute care hospital and with an operational facility, within patient care areas, in the State of California.

The Prime Contractor shall have demonstrated annual business revenue of at least \$3,300,000 for each and every one of the last five (5) consecutive years. The Contractor must have demonstrated experience on a minimum of three (3) comparable projects within the last ten (10) years.

The University is also concurrently seeking **Electrical Subcontractors** for the same scope of work and experience as above.

The Electrical Subcontractor shall have demonstrated annual business revenue of at least \$1,000,000 for each and every one of the last five (5) consecutive years. The Contractor must have demonstrated experience on a minimum of three (3) comparable projects within the last ten (10) years.

To view and download Prequalification Questionnaires go to www.fdc.ucsd.edu. Click on Contracting Opportunities and Work Available for Bid. Open this project and download all prequalification files attached.

Prequalification Questionnaires will be received only at the following address:

FACILITIES DESIGN & CONSTRUCTION
UNIVERSITY OF CALIFORNIA, SAN DIEGO
10280 N. Torrey Pines Road, Ste. 465
Contracts Department (MC 0916)
La Jolla, CA 92037
Attention: Carrie Robb

No Prequalification Questionnaires will be received after 4:00 P.M., WEDNESDAY, AUGUST 27, 2014.

Confidentiality of the information provided will be respected to the extent permitted by law.

Response to the Prequalification Questionnaire must be submitted on the forms contained within the Prequalification Questionnaire available at the address above.

All information requested in these forms must be provided in order to be considered “responsive” to the requirements of the prequalification. The University contact is Rod Barker, Project Manager (858) 822-1971 or Rhonda Mitchell, Contracts Manager, Facilities Design & Construction (858) 822-3126.

A mandatory Prequalification Conference will be conducted on **WEDNESDAY, AUGUST 13, 2014, at 10:00 A.M.** at Facilities Design and Construction, 10280 N. Torrey Pines Rd., Ste 466, Large Conference Room, La Jolla, CA 92037. Campus maps can be found at <http://maps.ucsd.edu>.

Attendance at the Prequalification Conference is mandatory for Contractors attempting to become prequalified to bid on this specific project.

Metered parking spaces are available (for up to 2 hours) in the service yard/shuttle stop parking lot and underground parking area of Torrey Pines Center South. **Please allow ample time to secure parking. Contractors must be present for the entire conference.**

UC San Diego encourages the participation of Small, Disadvantaged, Minority-owned, Women-owned and Service/Disabled Veteran-owned Business Enterprises (S/D/M/W/DVBE’s) and is committed to promote a diverse pool of firms for our building programs. Potential bidders will be required to submit their small business outreach plan to the University as part of the prequalification process.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
AUGUST 2014

UNIVERSITY OF CALIFORNIA
SAN DIEGO

ADVERTISEMENT FOR
PREQUALIFICATION OF JOB ORDER
CONTRACTING (JOC) CONTRACTOR
(NO SUBCONTRACTOR BIDS REQUESTED
AT THIS TIME)

Subject to conditions prescribed by the undersigned, Prequalification Questionnaires from Contractors licensed as follows:

- Fire Protection Contractor: C16
- or
- Electrical Contractor: C10

are invited for the following work:

JOC MAIN CAMPUS FIRE SPRINKLER
& FIRE ALARM
RENOVATION & MODERNIZATION
UNIVERSITY OF CALIFORNIA, SAN DIEGO
PROJECT NO. P4L-165/FM07/1000087362
Estimated Construction Cost: \$3,000,000

PROJECT DESCRIPTION:

The University seeks Contractors with demonstrated JOC experience in the renovation and modernization of fire sprinkler systems and Contractors with experience in the renovation and modernization of fire alarm systems within existing facilities and structures in a college campus environment. The Contractor must be able to perform a wide variety of fire, life, and safety construction projects over the duration of the JOC contract. The University may require work be conducted within specified work-windows without interruptions to normal campus operation. Specific experience requirements include: fire sprinkler including wet pipe systems; fire detection and alarm systems; low voltage; development and submittal of fire protection plans for approval by Fire Marshall.

The Contractor will be required to bond for the maximum contract value of \$3 million dollars at time of contract award. The Contractor shall have demonstrated annual business revenue of at least \$3 million for each and every one of the last five (5) consecutive years. The Contractor must have demonstrated experience on a minimum of three (3) comparable Job Order Contracting projects Fire Protection projects with the Contractor providing services as a Fire Protection Contractor within the last ten (10) years. Projects should have possessed the following construction challenges: fire suppression modifications to an existing commercial or institutional research laboratory while the facility remains in full operation urban site work with limited construction and staging areas, repair of buildings requiring proactive and innovative solutions due to noise, dust, and pedestrian traffic while building is occupied and research is ongoing, renovations/expansions/modernizations of fire alarm and suppression systems requiring proactive and innovative solutions due to unknown and/or unforeseen field conditions, renovations/upgrades to existing outdated fire alarm and

suppression systems in institutional research, classroom or administrative facilities, project complexity requiring tracking of multiple functions and phases, project complexity requiring critical path construction scheduling to complete on time, restricted access and variable work hours, shift work on a tight schedule

To view and download Prequalification Questionnaires go to www.fdc.ucsd.edu and click on “Contracting Opportunities,” “Work Available for Bid,” and the project. Scroll to the bottom of the page to download prequalification documents. Fill out the appropriate questionnaire(s) for your firm’s license type.

Prequalification Questionnaires will be received only at the following address:

FACILITIES DESIGN & CONSTRUCTION
UNIVERSITY OF CALIFORNIA, SAN DIEGO
10280 N. Torrey Pines Road, Ste. 465
Contracts Department (MC 0916)
La Jolla, CA 92037
Attention: Carrie Robb

No Prequalification Questionnaires will be received after 4:00 P.M., THURSDAY, AUGUST 21, 2014.

Confidentiality of the information provided will be respected to the extent permitted by law.

Response to the Prequalification Questionnaire must be submitted on the forms contained within the Prequalification Questionnaire available at the address above.

All information requested in these forms must be provided in order to be considered “responsive” to the requirements of the prequalification. The University contacts are Dave LaGuardia, Assistant Director, Facilities Management, 858.822.5145 or Rhonda Mitchell, Contracts Manager, Facilities Design & Construction, 858.822.3126.

UC San Diego encourages the participation of Small, Disadvantaged, Minority-owned, Women-owned and Service/Disabled Veteran-owned Business Enterprises (S/D/M/W/DVBE’s) and is committed to promote a diverse pool of firms for our building programs. Potential bidders will be required to submit their small business outreach plan to the University as part of the prequalification process.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
AUGUST 2014

UC IRVINE

ANNOUNCEMENT TO
PREQUALIFIED PROPOSERS
UNIVERSITY OF CALIFORNIA, IRVINE

UC Irvine (UCI) invites the following prequalified Proposers to submit proposals for the **UNEX CLASSROOM BUILDING, PROJECT NO. 990003:**

CLARK CONSTRUCTION GROUP – CALIFORNIA, LP
Costa Mesa, CA 92626, (714) 429-9779

HATHAWAY DINWIDDIE CONSTRUCTION COMPANY
Los Angeles, CA, 90017 (213) 236-0500

HENSEL PHELPS CONSTRUCTION CO.
Irvine, CA 92612, (949) 852-0111

MAXIMUM ACCEPTANCE COST: \$39,073,478

DESCRIPTION: The proposed University Extension (UNEX) Classroom Building project will consist of an approximately 70,000 GSF, 5-6 story fully sprinklered structure that will house classrooms, a computer lab, sound studio and recording booth, offices and support spaces for faculty and administrators, and shell space for future development on a one acre site. The project will also include outdoor plaza spaces and terraces and a pedestrian bridge spanning East Peltason Drive.

Project completion time: 21 Months

PROJECT DELIVERY: Design Build

PROCEDURES: RFP avail **8/14/14, 4 PM.** Prequalified Proposers receive **2** sets at UCI Design & Construction Svcs, 101 Academy, Ste

200, Irvine, CA 92697. Purchase at C2 Reprographics, Costa Mesa, CA (949) 545-0112. Planrooms: F.W. Dodge (626) 930-8991 and Reed (800) 424-3996.

MANDATORY PRE-PROPOSAL CONFERENCE & SITE VISIT: 8/19/14, 9:30 AM, UCI Newkirk Alumni Center, Conference Room A & B, 450 Alumni Court, Irvine, CA 92697 (corner of University Drive and Mesa Road). Permit parking in Lot 14.

PROPOSALS DUE: Technical Proposal, **10/9/14, 4 PM** and Lump Sum Base Price Proposal, **10/10/14, 4 PM** received only at UCI Design & Construction Services, 101 Academy, Suite 200, Irvine, CA 92697, (949) 824-6630.

Required: General Building “B” California Contractors License and 10% bid bond from *admitted surety insurer (as defined in the California Code of Civil Procedure Section*

995.120). The successful GC and its subs are req’d to follow the nondiscrimination reqs set forth in the RFP and pay prevailing wage rates at the location of the Work.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran’s status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University’s policy.

Brenda Duenas, Principal Contract Administrator, (949) 824-9586, blduenas@uci.edu

Bid Board: www.designandconstruction.uci.edu

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0359793-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0359828-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-359835-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0359490-00	FICTITIOUS BUSINESS NAME STATEMENT File No. A-0359902-00
<p>Fictitious Business Name(s): Gamelink LLC Address 537 Stevenson Street, San Francisco, CA 94103 Full Name of Registrant #1 Ilan Bunimovitz, ETAL Address of Registrant #1 537 Stevenson Street, San Francisco, CA 94103 Full Name of Registrant #2 Andrew Sullivan Address of Registrant #2 537 Stevenson Street, San Francisco, CA 94103</p> <p>This business is conducted by A Limited Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on May 7, 2014 Signed: Ilan Bunimovitz</p> <p>This statement was filed with the County Clerk of San Francisco County on 8/6/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 8/5/2014</p> <p>8/07/14 + 8/14/14 + 8/21/14 + 8/28/14</p>	<p>Fictitious Business Name(s): 1.) San Francisco Dog Buddy 2.) SF Dog Buddy Address 699 Arguello Blvd. #302 San Francisco, CA 94118 Full Name of Registrant #1 Gabriel Harry Feinberg Address of Registrant #1 699 Arguello Blvd. #302 San Francisco, CA 94118</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A Signed: Gabriel Feinberg</p> <p>This statement was filed with the County Clerk of San Francisco County on 8/6/2014</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 8/6/2014</p> <p>8/07/14 + 8/14/14 + 8/21/14 + 8/28/14</p>	<p>Fictitious Business Name(s): Truly Mediterranean Address 3109 16th Street, San Francisco, CA 94103 Full Name of Registrant #1 Farid Tawil Address of Registrant #1 4335 B Anza Street, San Francisco, CA 94121 Full Name of Registrant #2 Omar Ikfafi Address of Registrant #2 733 Front Street Apt #606 San Francisco, CA 94111</p> <p>This business is conducted by A General Partnership. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 8/7/2014 Signed: Farid Tawil</p> <p>This statement was filed with the County Clerk of San Francisco County on 8/7/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Morgan Jaldon Deputy County Clerk 8/7/2014</p> <p>8/14/14 + 8/21/14 + 8/28/14 + 9/4/14</p>	<p>Fictitious Business Name(s): UAA Group Address 2705 Gamble CT, Hayward, CA 94542 Full Name of Registrant #1 Mouhamet Dia Address of Registrant #1 2705 Gamble CT, Hayward, CA 94542</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/18/2014 Signed: Mouhamet Dia</p> <p>This statement was filed with the County Clerk of San Francisco County on 7/18/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jennifer Wong Deputy County Clerk 7/18/2014</p> <p>7/24/14 + 7/31/14 + 8/7/14 + 8/14/14</p>	<p>Fictitious Business Name(s): 1. Treasure Island Brands 2. Yerba Buena Brands 3. Yerba Buena Distillery 4. Treasure Island Distillery 5. Distillery at the Brig 6. Brig Distillery 7. Lone Stag Winery 8. Lone Stag Distillery 9. Branded Spirits Distillery 10. Branded Spirits Ltd 11. Jackpot Spirits 12. Reed & Lacey Spirits 13. Timberlane Distillery 14. Bender & Cohen Spirits 15. Workhorse Rye Distillery 16. Le Doux Distillerie 17. Beach House Brands 18. Beach House Cocktails 19. Beach House Coolers 20. Revenant Spirits 21. JW Taylor Spirits 22. Steven Kent Distillery 23. Maximum Security Spirits</p> <p>Address 990 13th Street, San Francisco, CA 94130 Full Name of Registrant #1 Yerba Buena Beverage, LLC (CA) Address of Registrant #1 23797 Thurston Ct., Hayward, CA 94541</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11/18/2008 Signed: William E. Smith</p> <p>This statement was filed with the County Clerk of San Francisco County on 8/11/2014.</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Sharlene Carter, Deputy County Clerk 7/18/2014</p> <p>8/14/14 + 8/21/14 + 8/28/14 + 9/4/14</p>

ORDER FOR PUBLICATION OF SUMMONS

ORDER FOR PUBLICATION OF SUMMONS

Case No. FDI-14-781824

Name: Huanxian Yee
Address: 874 Washington Street, #315
City, State, Zip Code: San Francisco, CA 94108
Telephone Number: 415-315-8804

Superior Court of California
County of San Francisco
400 McAllister Street, San Francisco, CA 94102

Petitioner: Huanxian Yee
Respondent: Xiaoci Tan

Upon reading and filing evidence consisting of a declaration as provided in Section 415.50 CCP by Petitioner **Huanxian Yee**, and it satisfactorily appearing therefrom that the respondent **Xiaoci Tan**, cannot be served with reasonable diligence in any other manner specified in Article 3, Chapter 4, Title 5 of the Code of Civil Procedure, and it also appearing from the verified complaint

or amended petition that a good cause of action exists in this action in favor of the Petitioner, therein and against the Respondent, and that said Respondent **Xiaoci Tan**, is a necessary and proper party to the action

NOW, on motion of **Huanxian Yee**, Pro Per Petitioner, **IT IS ORDERED** that the service of said Amended summons in this action be made upon said Respondent by publication thereof in **Small Business Exchange** a newspaper of general circulation published at **San Francisco, California**, hereby designated as the newspaper most likely to give notice to said Responded; that said publication be made at least once a week for four successive weeks.

IT IS FURTHER ORDERED that a copy of said Amended summons or citation and of said complaint or Amended petition in this action be forthwith deposited in the United States Post Office, Post-paid, directed to said Respondent, if her address is ascertained before expiration of the time prescribed for the publication of this summons and a declaration of this mailing or of the fact that the address was not ascertained be filed at the expiration of the time prescribed for the publication.

On the fourth week of publication, 28 days after the first publication is made, the Court shall acquire jurisdiction over said defendant, respondent, or citee.

Date: July 15, 2014
Anne-Christine Massullo
Judge of the Superior Court

7/24/14 + 7/31/14 + 8/7/14 + 8/14/14

Women are disappearing from the workforce.

Continued from page 6

or because they cannot afford day care. But this cannot explain the whole pattern, given the large number of single women without children disappearing from the workforce.

No matter the cause, it is an important trend for policymakers to tackle, in part because women now represent such a significant part of the workforce, and in part because their decline in labor force participation is much more recent and perhaps easier to address. For a start, women contribute an increasingly large share of earnings to a married couple's income -- 37 percent in 2011 versus 27 percent in 1970 -- and young women are more likely to graduate from college than men.

But while female participation in the labor force has been lagging lately, the trend is much less stark than what men have faced.

The percentage of prime-age men in the labor force has been declining for more than six decades, likely reflecting the disappearance of manufacturing jobs as a result of technological automation and globalization. Some also argue that the growth in Social Security disability insurance has reduced the incentive to work for many men. This chart shows the worrisome trend, also taken from the Council of Economic Advisers report.

A necessary ingredient to improve labor force participation, by both men and women, is a bustling labor market, with low unemployment and higher wages. We're making slow, very slow, progress in that regard. Policies that can accelerate the growth of the economy, and the reduction in both unemployment and shadow long-term unemployment, would help. Infrastructure spending, an overhaul of immigration laws, business tax reform and reducing government regulation would probably all be part of that mix.

But for women, the good news, or at least the hopeful news, is that government and private-sector policies could probably make a bigger difference for them than for men. Policies will have a hard time reversing the impact of technology and globalization on the male labor force. Education would certainly help, as might stronger labor and trade standards, but it's going to take a long time to meaningfully move the dial on a six-decade-long trend.

By contrast, policies that make it easier for women to have children and stay employed could make a difference. One study suggests that a lack of "family-friendly" policies like paid leave and a right to work part-time have contributed to nearly 30 percent of the decline in female labor force participation.

A national program of paid family leave would be one way to address the situation -- though only in small part. While President Obama and others in the Democratic Party say it is their goal, they have struggled to rally around a specific legislative proposal. The problem largely comes down to cost: A paid leave benefit that guaranteed a new mother, for example, 12 weeks of time off at a fraction of their salary could cost about \$20 billion a year.

The handful of Democrats who have introduced legislation to offer such a benefit would finance it through an increase in payroll taxes equal to about \$100 a year for someone earning \$50,000 (as well as a \$100 a year by that person's employer). Obama has balked at the proposal, which would violate his pledge not to raise taxes on the middle class.

Some might prefer a more progressive policy, for example paying for the cost of a national program of paid leave through additional taxes on the rich. Others say it should be left to the market and employers. (For the record, that is the situation in 47 states. Nationally, only about 12 percent of workers have access to paid family leave, with well-off workers already far more likely to benefit.)

But without greater availability of paid family leave -- let alone the types of childcare subsidies being deployed in Japan -- female labor force participation in the United States is likely to lag. And that will hurt the economy's potential.

Zachary A. Goldfarb is a staff writer covering the White House, focusing on President Obama's economic, financial and fiscal policy.

Source: The Washington Post

Access to Capital

SMALL & MINORITY BUSINESS

Wells Fargo Survey: Hispanic Investors Hungry for More Investment Knowledge and Education

Cultural Importance of Family Greatly Influences Money Decisions

Hispanic investors have a strong appetite for financial education and more sophisticated investment knowledge, according to a recent Wells Fargo survey. Almost half of surveyed Hispanics (45%) say that no one ever taught them about saving and investing (versus 31% of U.S. investors overall), and three out of four (76%) wish they had learned more about managing money when they were growing up (compared to 61% of U.S. investors overall). Most Hispanic investors (72%) stated they wish they knew more about investing in mutual funds, stocks, and bonds (versus 64% of U.S. investors overall).

Despite a strong interest in personal finance and investing, one in three Hispanic investors surveyed (34%) do not feel comfortable investing in mutual funds, stocks, or bonds (versus 27% among U.S. investors overall). However, if they did invest in stocks and bonds, most Hispanics surveyed (70%) felt they would earn money on those investments (12% feel they would lose money, and 18% feel they would break even).

These findings highlight some interesting attitudes among Hispanic investors and shed light on their strong desire for more education on the fundamentals of investing," said Steve Novak, Senior Investment Strategist, Wells Fargo Private Bank. "Our findings suggest there's an opportunity to bolster the investing confidence of Hispanics through knowledge so they can act on what they intuitively know to be true around the importance of investing for their financial futures."

Additionally, survey responses indicate Hispanic investors are far more risk-averse than others, with almost half (47%) preferring to put money for the future into savings with no risk of losing it (compared to 35% of U.S. investors overall). More than half (56%) of Hispanic investors feel that the best place to keep their savings is in bank accounts (38%) or real estate (18%). In contrast, fewer than half (45%) of all U.S. investors feel that the best place to keep their savings is in bank accounts (32%) or real estate (13%).

One in ten (10%) Hispanic investors give themselves an 'A' when it comes to their financial and investing literacy (versus 17% among U.S. investors overall). Half of Hispanic investors (47%) give themselves a grade of 'B', and another

third (34%) give themselves a 'C' (similar to U.S. investors overall).

Strong Connection to Family and Community

Family dynamics play a significant role in how Hispanic investors think about their personal finances and financial future. This is true in terms of lessons learned about money growing up, a sense of responsibility for taking care of family members financially, and how they think about their future retirement.

Fifty-five percent of Hispanic investors agree that "raising and investing in kids is the best retirement plan," compared to 41% among U.S. investors overall, and one quarter (24%) expect to rely on family members to live and make ends meet in retirement, compared to 13% of U.S. investors overall.

Hispanic investors are also more likely than other investors to lend and borrow money within their families. Almost 60% provide financial support to others in their families or communities, compared to 44% of U.S. investors overall, while half (54%) have lent or given money to an adult family member in the last year, compared to 39% of U.S. investors overall. Of those providing financial support to others, 81% provide direct financial support by giving money or paying bills. Thirty-one percent of Hispanic investors are supporting adult children, parents, grandparents, extended family, or others, compared to 26% of U.S. investors overall, and 6% are providing financial support for people who live outside the U.S. (compared to 1% of U.S. investors overall).

Among Hispanic investors with kids, 28% say they want their kids out of the house and on their own the day they turn 18 (same as U.S. investors overall). Fifty-nine percent say they want to have money to pass on to family or friends (similar to U.S. investors overall), and 17% say that wanting assets for an inheritance most motivates them to build up their savings and investments (compared to 8% of U.S. investors overall).

Conversations with Parents

Nearly all Hispanic investors polled (92%) say their parents talked "a lot" or "sometimes" about the value and importance of hard work when they were growing up (similar to 89% of U.S. investors overall).



tors overall), but fewer than half said their parents talked as much about financial issues, including:

- how they managed money and spending (45%, similar to 40% of U.S. investors overall)
- what they were saving for and how much (36%, similar to 31% of U.S. investors overall)
- how they were planning for retirement (29%, similar to 33% of U.S. investors overall)
- how much money they made (27%, higher than 19% of U.S. investors overall)

How the Industry Stacks Up

More than half (57%) feel that the financial issues and needs of Hispanic Americans are different from other Americans. Currently, Hispanic investors give above-average grades to their primary banks or financial institutions with which they do the most business. The average grade for being Hispanic-friendly was a 'B', and for addressing the needs of Hispanic customers, they received a 'B'. At the same time, 76% of Hispanic investors say financial services providers treat them with respect, yet 46% feel like they don't have enough money to get personal attention from banks. The survey revealed that 35% of respondents age 25-39 prefer financial professionals who are Hispanic (compared to 26% of those age 40-49 and 13% of those age 50-59).

About the Survey

These survey findings are based on an online survey conducted between June 12 and June 24, 2014 among 528 Hispanic investors nationwide. Qualified respondents were non-students, age 25-75, who are the primary or joint financial decision-maker in the household with household investable assets of at least \$10,000. The survey also included a national comparison sample of 530 general population investors. Survey results were weighted on age, gender, household income, and race/ethnicity to ensure an accurate reflection of the investor population based on data from the Federal Reserve Board's Survey of Consumer Finances. Assuming no sample bias, the maximum margin of error is $\pm 4\%$ for both the Hispanic and full U.S. samples. The survey was offered in both English and Span-

ish; 22 respondents took the survey in Spanish.

About Versta Research

Versta Research is a full-service market research firm, headquartered in Chicago, Illinois, specializing in customized strategic market research and public opinion polling. For more information, visit www.VerstaResearch.com.

About Wells Fargo Wealth, Brokerage and Retirement

Wells Fargo Wealth, Brokerage and Retirement (WBR) is one of the largest wealth managers in the U.S., with \$1.6 trillion in assets. WBR includes Wells Fargo Private Bank, serving high-net-worth individuals and families; Wells Fargo Advisors¹, the third-largest brokerage firm in the U.S.; Wells Fargo Retirement, which manages \$310 billion in employer-sponsored retirement plan assets for 3.7 million Americans; and Abbot Downing, serving ultra-high-net-worth individuals and families. Wells Fargo Advisors is the trade name used by two separate registered broker-dealers: Wells Fargo Advisors, LLC and Wells Fargo Advisors Financial Network, LLC, Members SIPC, non-bank affiliates of Wells Fargo & Company.

About Wells Fargo (Twitter @WellsFargo)

Wells Fargo & Company (NYSE: WFC) is a nationwide, diversified, community-based financial services company with \$1.5 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial finance through more than 9,000 locations, 12,500 ATMs, and the internet (wellsfargo.com), and has offices in 36 countries to support customers who conduct business in the global economy. With more than 265,000 team members, Wells Fargo serves one in three households in the United States. Wells Fargo & Company was ranked No. 29 on Fortune's 2014 rankings of America's largest corporations. Wells Fargo's vision is to satisfy all our customers' financial needs and help them succeed financially. Wells Fargo perspectives and stories are also available at blogs.wellsfargo.com and at wellsfargo.com/stories.

Source: Wells Fargo.



Business Toolkit

For Minority Women in Business, Social Capital Counts as Much as Financial Capital

By Karen E. Klein

When Quisha King found a way to attach a favorite teething toy to her infant daughter's wrist so it wouldn't fall to the floor, she knew she'd hit on a great idea. Like many inventors, she thought there might be a market for it.

But unlike most inventors, King is African American, working full-time, and a single mother in Jacksonville, Fla. Black women in her community are more likely to run restaurants or beauty salons than online startups like her company, TeetherTops, she says. "I tried to find other minority moms who've invented baby products, but I couldn't," says King, 32. "It would be great to have someone like that in my life."

The number of minority women business owners is growing, with American Express (AXP) OPEN reporting that they've more than doubled in the U.S. since 1997, to 2.93 million in 2014. But minority, female-owned businesses also tend to be far smaller, less lucrative, and slower-growing than companies owned by white women or men.

Women of color in business face the familiar challenges common to all entrepreneurs, such as a lack of financial capital. They also contend with occasional outright racism or sexism. And they face more subtle obstacles as well: lack of mentors and role models, difficulty finding good professional partners, and indifference—or even hostility—from business networks. Together it adds up to a lack of social capital that means entrepreneurs like King may never get the crucial introduction, the benefit of the doubt from a financier, or the valuable guidance of a mentor that propels their businesses forward.

"It's not just that these women—who have a double minority problem—don't have the right network, but that the network bypasses them and extends itself to other people," says Michel Martin, who has reported on minority women in business and technology as host of NPR's Tell Me More radio program. (The show is slated for cancellation

at the end of the month.) Combine that with what is sometimes called the "black tax"—family and community demands put on successful African Americans that few white professionals face—and the struggles begin to make sense.

A dearth of role models and networking opportunities are not the only barriers. Finding concerned professionals—bankers, lawyers, accountants, and other advisers important to business success—can be tricky, too.

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"It's not just that these women—who have a double minority problem—don't have the right network, but that the network bypasses them and extends itself to other people," says Michel Martin, who has reported on minority women in business and technology as host of NPR's Tell Me More radio program. (The show is slated for cancellation at the end of the month.) Combine that with what is sometimes called the "black tax"—family and community demands put on successful African Americans that few white professionals face—and the struggles begin to make sense.

A dearth of role models and networking opportunities are not the only barriers. Finding concerned professionals—bankers, lawyers, accountants, and other advisers important to business success—can be tricky, too.

Ramona Streit grew up in a traditional Hispanic household in Southern California and got married at 19 because her family worried she would "be a spinster," she says. After she divorced, went to



Kathryn Finney (second from left).

Courtesy of Kathryn Finney

college, and had a career in aerospace, she decided to buy a Homewatch CareGivers franchise, which last year brought in \$1.5 million in revenue.

But the 53-year-old Streit says she struggled to find diligent advisers. "I started out with males, but I didn't feel like they were giving me the attention that I needed. When I switched to a female banker, she told me I didn't need to pay for overdraft protection because I had a line of credit," she says. A woman CPA explained that she should not use her company debit card to make personal cash withdrawals—something her male accountant had never bothered to mention.

Despite the challenges, the barriers to entrepreneurship are falling and minority women who are driven to succeed can do so, says Kathryn Finney, founder of The Budget Fashionista, and of digitalundivided, a social enterprise aimed at increasing minority women's participation in tech.

She boosts her networking skills using bridge-building strategies she learned as a black teenager growing up in Minneapolis. And she has found male and female mentors of all races, says Finney, who was named a Champion of Change by the White House. "Standing out is very difficult, and if [minority women] fail, the failure is not just on ourselves; it reflects on our family and our whole community," she says. "But at some point we have to get out in front of people. You may think you're protecting yourself by shrinking, but that doesn't serve you well in the long run."

Source: ©2014 Bloomberg L.P.

The Difference Between Hard and Soft Credit Inquiries

Do you know which credit report inquiries lower your credit score?

By Jenna Lee

Like most things in life, credit scores can be frustrating if you don't understand how they work. Did you know there could be errors on your credit report that are damaging your score? Or that not using your credit cards could backfire against you? And did you know that when some retailers and financial institutions access your credit report, the credit inquiries that occur could hurt your score ... while other inquiries won't? Not knowing these facts could seriously damage your creditworthiness in the eyes of potential lenders, so it's important to stay on top of your credit education.

But let's go back to the topic of credit inquiries. What exactly are they? Why are there different types, and more importantly, which kind could affect your credit? These are just some of

the questions we'll cover:

What is a hard inquiry?

A hard inquiry is an inquiry that occurs when a prospective lender checks your credit report to make a lending decision. Hard inquiries can slightly lower your credit score and will typically stay on your report for two years.

What is a soft inquiry?

A soft inquiry is an inquiry that occurs when a person or company checks your credit report as a background check, like when you check your credit score or a mortgage lender preapproves you for a loan. Soft inquiries can occur without your permission, but don't worry—they won't affect your credit in any way.

When do hard and soft inquiries occur?

Hard inquiries commonly take place when consumers apply for a credit card, auto loan,

mortgage or other loan. On the other hand, soft inquiries typically occur when employers access your report to look for signs of risk or you check your own credit report or score from sites like Credit Karma, Credit Sesame or MyFICO. Lenders may also use soft inquiries to preapprove you for a credit card or loan. Since they're not making a lending decision or guaranteeing approval—they're only saying you're likely to be approved for that credit card or loan—these inquiries are typically considered "promotional" and won't affect your score.

Unfortunately, there are some gray areas where either a hard or soft inquiry could occur, including when a bank needs to verify your identity or you apply to rent an apartment or car. If you're worried about the growing number of hard inquiries on your report, ask the financial institution or company what kind of inquiry it will make before

deciding whether you'd like to proceed or not. This way, you can avoid potentially unpleasant credit surprises.

Do inquiries affect my credit score?

While soft inquiries won't lower your score, hard inquiries could slightly lower your score. The good news: Hard inquiries typically don't affect your credit score by much—factors such as your payment history and credit utilization rate are usually weighted more heavily. However, the impact of an inquiry can vary according to your credit history. If you have few accounts, a short credit history or a ton of inquiries, an additional hard inquiry could have a greater impact on your score.

Keep in mind, when creditors see a lot of hard inquiries on a report, they become more

■ Continued on page 16



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"Minority Media Cornerstone Award"

- US Department of Commerce MBDA Minority Business Development Agency

"Outstanding Achievement as Vendor" - City of Los Angeles

"Minority Advocate" - NAMCSC

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Renewable Energy Isn't Working for African-Americans in California

Continued from page 1

of renewable energy programs.

To make this point crystal clear, we have just to compare Malibu and Compton.

In 2010-11 the three ZIP codes that cover the famously wealthy Malibu area, there were \$1.5 million in tax credits reported for the population of fewer than 13,000.

With a population of over 140,000, the three zip codes that cover Compton with a majority minority population and one of the poorest communities in the state, they received only \$2,269.*

Per capita, the wealthier Malibu residents receive over 7,000 times as much of a subsidy as do the residents of Compton. This is wrong.

This disparity is advanced even further by California's net metering system.

Currently, everyone who pays utility bills is paying for both the costs of the electricity and the cost of the wires, poles, technology, etc. that is part of the energy infrastructure - except solar panel users.

They can sell their surplus power back to the grid at market rate, meaning everyone else is paying for solar panel owner's

share of the infrastructure costs.

Because community housing and apartments are less likely to have solar panels, less affluent citizens are again stuck paying for a disproportionate amount of the cost.

California needs to reform our broken energy system so that it doesn't reward the rich with tax breaks at the expense of the poor.

It is possible to encourage green energy without forcing low-income Californians to bear the burden of their wealthier counterparts, and this is what we must now expect from our elected officials.

Source: NAMC National



The Difference Between Hard and Soft Credit Inquiries

Continued from page 15

wary about extending credit because numerous hard inquiries looks like a consumer is desperate for credit or was previously unable to get the credit he or she needed from other creditors. In other words, a lot of inquiries may make you appear like a higher-risk borrower, so it's best to minimize them.

Can I avoid hard inquiries?

If you want to apply for a new credit card or loan, there's no avoiding the subsequent hard inquiry.

However, there is good news for those looking to shop around for the best deal on a mortgage or auto loan - some credit scoring models will combine multiple inquiries within a certain time period into just one. If you're going to rate shop, make sure you stay consistent and work fast. Credit bureaus usually pick up on the fact that you're comparison shopping by noticing the types of credit lines you're applying for and the size of your requested loan, and they will typically give you a 14 to 45 day window to finishing shopping.

In general, it's best to check your credit score and only apply for credit cards and loans for which you're most likely to qualify. This way, while you can't avoid credit inquiries, you can minimize the number of them. However, don't

stress out about avoiding all hard inquiries - as mentioned before, while they do have the potential to damage your credit health, they generally play a minor role in your score.

How can I get rid of hard inquiries I didn't approve?

If there's a hard inquiry on your report that you didn't authorize, simply call or write to the creditor, tell them you didn't authorize the inquiry and ask them to remove it. Alternatively, like any other incorrect information on your credit report, you can get rid of errors by disputing them directly with the credit bureaus. Your credit score is at stake, so you'll want to ensure the information that calculates your score is as accurate as possible.

The Bottom Line: Between the fear of being rejected and the possibility of your score dropping, applying for a new credit account can feel like a scary experience. But it doesn't need to be. By learning about which types of inquiries could affect your score, knowing how to avoid excessive inquiries and only applying for credit you'll likely be approved for, you should be able to get the credit you need.

Source: U.S. News & World Report LP.